

Nuance Communications Recognized as Ingram Micro Emerging Vendor of the Year in the United States

BURLINGTON, Mass., November 6, 2017 – Nuance Communications, Inc. is proud to announce it has received the Emerging Vendor of the Year award – Software from Ingram Micro Inc., the world's largest wholesale technology distributor. Presented during Ingram Micro Experience 2018, the win celebrates the increasing demand and brand awareness within the IT channel for Nuance's Imaging department.

The annual event, hosted by Agency Ingram Micro, was held on October 27 in Anaheim, Calif. Nearly 30 vendors earned the title of "Vendor of the Year" across more than two dozen high profile technology categories including cloud, consumer technology, advanced solutions and consumer and global markets. The winning partners were evaluated across a variety of criteria and key performance indicators, including collaboration, marketing and sales.

"Across print, capture and conversion, Nuance solutions are the market leaders for organizations looking to increase productivity and organization efficiencies while driving security and cost savings," said Tom Martin, senior vice president of global sales for Nuance Communications. "For Ingram Micro's channel partners, access to Nuance solutions, such as Power PDF, enables them to satisfy market demand and drive new opportunities with proven solutions for organizations of all sizes. The award from Ingram Micro, is testament to Nuance's focus on driving innovation that addresses real business needs, and we thank them for the honor."

"The channel is home to tens of thousands of incredible and innovative organizations that realize the business value in going-to-market with Ingram Micro," said Jennifer Anaya, vice president, marketing, Ingram Micro. "We are honored to present the Emerging Vendor of the Year award to Nuance for going above and beyond with Ingram Micro to better serve the needs of our channel partners and help achieve their end-customer's business goals faster and with greater engagement and accountability."

About Nuance Communications, Inc.

Nuance Communications, Inc. (NASDAQ: NUAN) is a leading provider of voice and language solutions for businesses and consumers around the world. Its technologies, applications and services make the user experience more compelling by transforming the way people interact with devices and systems. Every day, millions of users and thousands of businesses experience Nuance's proven applications. For more information, please visit www.nuance.com.

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About Ingram Micro

Ingram Micro helps businesses Realize the Promise of Technology™. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivaled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. Discover how Ingram Micro can help you Realize the Promise of Technology. More at www.ingrammicro.com.

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